UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported):	July 21, 2011	
V.F. Corporation (Exact Name of Registrant as Spe	cified in Charter)	
Pennsylvania (State or Other Jurisdiction of Incorporation)	1-5256 (Commission File Number)	23-1180120 (IRS Employer Identification No.)
105 Corporate Center Boulevard Greensboro, North Carolina (Address of Principal Executive Offices)		27408 (Zip Code)
Registrant's telephone number, including area code:	336-424-6000	
☐ Written communications pursuant to ☐ Soliciting material pursuant to Rule ☐ Pre-commencement communication	e Form 8-K filing is intended to simultaneously of Rule 425 under the Securities Act (17 CFR 23 14a-12 under the Exchange Act (17 CFR 240.1 is pursuant to Rule 14d-2(b) under the Exchange is pursuant to Rule 13e-4(c) under the Exchange	4a-12) e Act (17 CFR 240.14d-2(b))

## Item 2.02. Results of Operations and Financial Condition.

### Item 7.01. Regulation FD Disclosure.

The following information is furnished pursuant to Item 2.02, "Results of Operations and Financial Condition," and Item 7.01, "Regulation FD Disclosure."

On July 21, 2011, VF Corporation issued a press release setting forth its second quarter 2011 earnings. A copy of VF's press release is attached hereto as Exhibit 99 and hereby incorporated by reference.

In accordance with General Instruction B.2 of Form 8-K, the information in this Current Report on Form 8-K, including Exhibit 99, shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liability of that section, and shall not be incorporated by reference into any registration statement or other document filed under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

# Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

The following is furnished as an exhibit to this report:

99 VF Corporation press release dated July 21, 2011.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# V.F. CORPORATION (Registrant)

By: /s/ Robert K. Shearer

Robert K. Shearer Senior Vice President & Chief Financial Officer (Chief Financial Officer)

Date: July 21, 2011

# EXHIBIT INDEX

Exhibit No. Description

99 VF Corporation press release dated July 21, 2011.

# VF Announces 15% Increase in Second Quarter Revenues and 17% Increase In EPS; 2011 Guidance Raised

- · Revenues up 15% to over \$1.8 billion, with double-digit revenue growth in every coalition
- EPS increases 17% to record \$1.17
- 2011 guidance raised: revenues now expected to rise 12% to 13%; EPS expected to reach approximately \$7.50
- Timberland acquisition expected to be completed in third quarter

# Information regarding VF's second quarter conference call webcast today at 8:30 a.m. ET can be found at the end of this release.

GREENSBORO, N.C.—(BUSINESS WIRE)—July 21, 2011—VF Corporation (NYSE: VFC), a global leader in branded lifestyle apparel, today announced record results for the second quarter of 2011. All per share amounts are presented on a diluted basis.

#### Second Quarter Results Summary

Revenues rose 15% to \$1,840.1 million from \$1,594.1 million in 2010. All VF coalitions achieved double-digit revenue increases in the quarter, with the strongest growth in Outdoor & Action Sports, where revenues increased 23%. Jeanswear and Sportswear revenues each grew by 10%, Imagewear revenues rose 16%, and Contemporary Brands revenues were up 11%.

*Gross margin* declined, as anticipated, to 45.9% from 47.1% in the 2010 period, reflecting the impact of higher product costs. Gross margin in the quarter also included a 65 basis point benefit from the gain on the closure of a European jeanswear facility; this gain was anticipated and reflected in previously provided full year gross margin guidance. *Operating margin* was 10.3% compared with 10.6% in the 2010 period.

Growth in both *net income* and *earnings per share* of 17% was stronger than anticipated. Net income rose to \$129.4 million from \$110.8 million, while earnings per share increased to \$1.17 from \$1.00. Earnings per share in the quarter included costs related to the pending acquisition of The Timberland Company of \$.02 per share. Two items in the quarter that were anticipated and reflected in previously provided full year guidance were the aforementioned gain from the facility closure that benefited earnings by \$.07 per share, and foreign currency translation that benefited earnings by \$.03 per share.

#### First Half Results Summary

Revenues increased 14% to \$3,798.9 million from \$3,344.0 million in 2010, with strong growth in every coalition.

Net income of \$330.1 million represented a 20% increase over the \$274.4 million reported in the 2010 period. Earnings per share were \$2.99 compared with \$2.47, rising 21% in the first half. Earnings per share in the period benefitted by \$.11 in special items reported in the first quarter, and by \$.04 due to foreign currency translation. Earnings per share also include the aforementioned second quarter items of \$.02 in acquisition-related expenses and \$.07 benefit from the facility closure.

"With double-digit revenue growth in all coalitions, and in both our international and direct-to-consumer businesses, VF is firing on all cylinders," said Eric Wiseman, Chairman and Chief Executive Officer.
"Our marketing investments continue to fuel outstanding growth, our brands are gaining momentum – and we are confident that this momentum is sustainable." He continued, "The signing of a definitive merger agreement between VF and The Timberland Company on June 12<sup>th</sup> marks a transformational acquisition for VF, and will result in a \$10 billion apparel and footwear powerhouse anchored in outdoor and action sports. We look forward to completing the acquisition this quarter."

#### Second Ouarter Business Review

Outdoor & Action Sports: Outdoor & Action Sports achieved record revenues and operating income in the second quarter. Total global revenues in Outdoor & Action Sports rose 23% in the quarter, with Americas revenues rising 14% and international revenues up 42% (29% on a constant currency basis). Nearly all Outdoor & Action Sports brands achieved double-digit growth in the quarter, with the two largest brands - The North Face® and Vans® - achieving global revenue growth of 21% and 22%, respectively. Our Kipling® and Napapijrt® businesses experienced exceptionally strong growth in the quarter, with revenues up 37% and 46%, respectively. Total direct-to-consumer revenues for Outdoor & Action Sports rose 22% in the quarter, with a 34% increase in The North Face® direct-to-consumer revenues and a 19% increase in Vans® direct-to-consumer revenues.

Operating income for the coalition rose by 10%. Reflecting a higher percentage of advertising expense to revenues versus the 2010 period, and investments to support the coalition's seasonally higher second half business, operating margin in the quarter was 12.5% compared with last year's 13.9%. The full year coalition operating margin is still expected to approximate 20%.

Jeanswear: Jeanswear revenues grew strongly in the quarter, rising 10%. Domestic revenues rose 7% with growth across the Mass Market, Lee and Western businesses. Domestically, the Wrangler® and Lee® brands continue to gain share within their respective channels, driven by success in new product innovation and superior execution. International jeans revenues increased 20% (11% on a constant currency basis); Asia revenues rose 24%, revenues in Mexico and Latin America each increased by more than 20%, and European revenues were up 13% (flat on a constant currency basis).

Operating income declined only slightly in the quarter, helped by the gain from the jeanswear facility closure. At 15.4% in the quarter, the Jeanswear operating margin remained healthy, though down from the 17.0% achieved in the prior year's quarter, despite higher product costs.

*Imagewear:* Imagewear had another exceptionally strong quarter, with revenues and operating income both increasing at double-digit rates. Revenues rose 16% in the second quarter, driven by a 32% revenue increase in our Image (uniform) business, with very strong performance in our Protective Apparel business. Imagewear's unmatched business model is fueling superior growth this year, and provides it with a competitive advantage that should support its continued momentum.

Operating income rose 55% and operating margin continued to strengthen, to 16.5% from 12.3% in last year's quarter.

*Sportswear:* Sportswear revenues rose 10% in the second quarter. The 62% increase in *Kipling*® revenues in the U.S. was the biggest contributor to growth in the quarter, as the brand continued to expand and gain share. *Nautica*® brand revenues rose 6%, with healthy growth in the men's wholesale sportswear and direct-to-consumer businesses.

Sportswear operating income rose 20% in the quarter. Operating margin expanded to 9.7% from 8.9% in the prior year period.

Contemporary Brands: Revenues of our Contemporary Brands coalition grew 11% in the quarter driven by a 28% increase in the combined revenues of our Splendid® and Ella Moss® brands and a 36% increase in John Varvatos® brand revenues. Global revenues of the 7 For All Mankind® brand rose 2%, with domestic revenue growth of 4% in the quarter. New stores, comp store growth and higher e-commerce revenue drove a double-digit increase in global Contemporary Brands' direct-to-consumer revenues.

Second quarter operating income for the Contemporary Brands coalition increased 30% while operating margin improved to 9.1% from 7.7%.

#### **Expansion in International Revenues**

International revenues increased 30% (20% on a constant currency basis) in the quarter, driven by the 42% increase in Outdoor & Action Sports and the 20% increase in Jeanswear international businesses. Revenues in Asia were up 30% in the quarter, with our *The North Face*®, *Vans*® and *Kipling*® businesses all growing in excess of 25%. India is a relatively small but rapidly growing market for VF's brands, with substantial future revenue potential. During the second quarter, revenues in India continued to show great momentum, rising by over 50% in the quarter and nearly 70% year to date.

#### **Growth in Direct-to-Consumer Revenues**

Direct-to-consumer revenues grew 17% in the quarter driven by new store openings, a 40%-plus increase in e-commerce revenues, and exceptionally strong comp store growth. The direct-to-consumer businesses of *The North Face*<sup>®</sup>, *Vans*<sup>®</sup>, 7 *For All Mankind*<sup>®</sup>, *Napapijri*<sup>®</sup> and *Kipling*<sup>®</sup> brands each achieved solid revenue gains in the period. A total of 29 stores were opened across our brands in the quarter and 44 year-to-date, bringing the total number of owned stores to 808.

#### 2011 Guidance Increased

"We are bullish on the outlook for our brands as we enter the second half of 2011, and are raising our full year revenue and earnings guidance accordingly," said Mr. Wiseman. "We're continuing to invest behind our strongest growth platforms, and are tremendously excited about adding a new growth platform, The Timberland Company, to our arsenal. We look forward to welcoming both Timberland® and Smartwool® to VF's family of brands." He noted that the expected accretion to revenues and earnings of \$700 million and \$.25 per share, respectively, from the pending acquisition is not included in VF's updated guidance.

Revenues are now expected to rise 12 to 13% in 2011, up from previous guidance of approximately 10%, reflecting broad-based strength across all our businesses. Accordingly, Outdoor & Action Sports revenues should grow at a high-teen percentage rate, Imagewear revenues should grow at a low-teen percentage rate, and Jeanswear, Sportswear, and Contemporary Brands revenues are each expected to rise at high single-digit rates. In addition, based on the strengthening of our businesses in both Europe and Asia, we now anticipate international revenues in 2011 could increase by more than 20%, compared with previous guidance for 15% growth, with revenue growth in Asia now expected to exceed 30%. Growth in our direct-to-consumer business, another revenue driver, should rise by about 15%, better than the 10 to 15% growth in previously provided guidance.

Earnings are now anticipated to increase to approximately \$7.50 per share, up from prior guidance for earnings of approximately \$7.25 per share, and another strong year of cash flow from operations of \$1 billion is anticipated in 2011.

#### **Dividend Declared**

The Board of Directors declared a quarterly cash dividend of \$.63 per share, payable on September 19, 2011 to shareholders of record as of the close of business on September 9, 2011.

#### Statement on Forward Looking Statements

Certain statements included in this release are "forward-looking statements" within the meaning of the federal securities laws. Forward-looking statements are made based on our expectations and beliefs concerning future events impacting VF and therefore involve a number of risks and uncertainties. We caution that forward-looking statements are not guarantees and that actual results could differ materially from those expressed or implied in the forward-looking statements. Potential risks and uncertainties that could cause the actual results of operations or financial condition of VF to differ materially from those expressed or implied by forward-looking statements in this release include the overall level of consumer demand for apparel; the level of consumer confidence; fluctuations in the price, availability and quality of raw materials and contracted products; disruption and volatility in the global capital and credit markets; VF's reliance on a small number of large customers; the financial strength of VF's customers; changing fashion trends and consumer demand; increasing pressure on margins; VF's ability to implement its growth strategy; VF's ability to grow its international and direct-to-consumer businesses; VF's ability to successfully integrate and grow acquisitions; VF's ability to maintain the strength and security of its information technology systems; stability of VF's manufacturing facilities and foreign suppliers; continued use by VF's suppliers of ethical business practices; VF's ability to accurately forecast demand for products; continuity of members of VF's management; VF's ability to protect trademarks and other intellectual property rights; maintenance by VF's licensees and distributors of the value of VF's brands; foreign currency fluctuations; and legal, regulatory, political and economic risks in international markets. More information on potential factors that could affect VF's financial results is included from time to time in VF's public reports filed with the Securities and Exchange C

#### About VF

VF Corporation is a global leader in branded lifestyle apparel with more than 30 brands, including Wrangler®, The North Face®, Lee®, Vans®, Nautica®, 7 For All Mankind®, Eagle Creek®, Eastpak®, Ella Moss®, JanSport®, John Varvatos®, Kipling®, lucy®, Majestic®, Napapijrt®, Red Kap®, Reef®, Riders® and Splendid®.

#### Webcast Information

VF will hold its second quarter conference call and webcast today at 8:30 a.m. ET. Interested parties should call 1-888-551-9020 domestic, or 1-719-457-2652 international, to access the call. You may also access this call via the Internet at <a href="https://www.vfc.com">www.vfc.com</a>. A replay will be available through July 28, 2011 and can be accessed by dialing 1-877-870-5176 domestic, and 1-858-384-5517 international. The pass code is 2286304. A replay also can be accessed at the Company's web site at <a href="https://www.vfc.com">www.vfc.com</a>.

# Consolidated Statements of Income (In thousands, except per share amounts)

	Three Months Ended June					Six Months Ended June			
		2011		2010		2011		2010	
Net Sales Royalty Income	\$	1,821,218 18,905	\$	1,576,947 17,157	\$	3,758,342 40,580	\$	3,307,033 36,950	
Total Revenues		1,840,123		1,594,104		3,798,922		3,343,983	
Costs and Operating Expenses  Cost of goods sold  Marketing, administrative and general expenses		994,591 656,861 1,651,452		842,502 582,078 1,424,580	_	2,028,447 1,307,161 3,335,608		1,774,705 1,176,494 2,951,199	
Operating Income		188,671		169,524		463,314		392,784	
Other Income (Expense) Interest income Interest expense Miscellaneous, net		1,510 (15,962) (2,735) (17,187)		496 (20,494) 1,923 (18,075)		2,476 (31,902) (4,666) (34,092)		990 (40,993) 8,346 (31,657)	
Income Before Income Taxes		171,484		151,449		429,222		361,127	
Income Taxes		41,917		39,959		98,235		86,178	
Net Income		129,567		111,490		330,987		274,949	
Net (Income) Loss Attributable to Noncontrolling Interests		(199)		(655)		(916)		(598)	
Net Income Attributable to VF Corporation	\$	129,368	\$	110,835	\$	330,071	\$	274,351	
Earnings Per Share Attributable to VF Corporation Common Stockholders Basic Diluted	\$	1.19 1.17	\$	1.02 1.00	\$	3.04 2.99	\$	2.50 2.47	
Weighted Average Common Shares Outstanding Basic Diluted		109,079 110,890		108,957 110,479		108,651 110,453		109,608 111,054	
Cash Dividends Per Common Share	\$	0.63	\$	0.60	\$	1.26	\$	1.20	

**Fiscal Periods:** VF operates and reports using a 52/53 week fiscal year ending on the Saturday closest to December 31 of each year. Similarly, the fiscal second quarter ends on the Saturday closest to June 30. For presentation purposes herein, all references to periods ended June 2011, December 2010 and June 2010 relate to the fiscal periods ended as of July 2, 2011, January 1, 2011 and July 3, 2010, respectively.

# VF CORPORATION Consolidated Balance Sheets (In thousands)

	June 2011		December 2010		 June 2010
ASSETS					
Current Assets					
Cash and equivalents	\$	611,478	\$	792,239	\$ 540,191
Accounts receivable, net		889,201		773,083	735,022
Inventories		1,285,950		1,070,694	1,102,180
Other current assets		259,279		190,044	 210,735
Total current assets		3,045,908		2,826,060	2,588,128
Property, Plant and Equipment, net		626,271		602,908	593,465
Intangible Assets		1,555,517		1,490,925	1,496,682
Goodwill		1,194,342		1,166,638	1,335,526
Other Assets		378,408		371,025	 307,641
	\$	6,800,446	\$	6,457,556	\$ 6,321,442
LIABILITIES AND SHAREHOLDERS' EQUITY					
Current Liabilities					
Short-term borrowings	\$	42,567	\$	36,576	\$ 41,970
Current portion of long-term debt		2,693		2,737	202,742
Accounts payable		456,114		510,998	427,955
Accrued liabilities		512,540		559,164	438,853
Total current liabilities		1,013,914		1,109,475	1,111,520
Long-term Debt		934,600		935,882	937,150
Other Liabilities		581,394		550,880	624,938
Commitments and Contingencies					
Stockholders' Equity					
Common Stock		109,598		107,938	107,898
Additional paid-in capital		2,221,135		2,081,367	1,976,515
Accumulated other comprehensive income (loss)		(179,783)		(268,594)	(314,793)
Retained earnings		2,118,343		1,940,508	1,879,305
Total equity attributable to VF Corporation		4,269,293		3,861,219	3,648,925
Noncontrolling interests		1,245		100	 (1,091)
Total stockholders' equity		4,270,538		3,861,319	 3,647,834
	\$	6,800,446	\$	6,457,556	\$ 6,321,442

# VF CORPORATION Consolidated Statements of Cash Flows (In thousands)

Six Months Ended June

(38,793)

30,301

(180,761)

792,239

611,478

(375,273)

(191,358)

731,549 540,191

(33,936)

	 2011		2010		
Operating Activities					
Net income	\$ 330,987	\$	274,949		
Adjustments to reconcile net income to cash provided					
(used) by operating activities:					
Depreciation	57,091		52,485		
Amortization of intangible assets	19,246		19,859		
Other amortization	11,418		7,588		
Stock-based compensation	32,977		31,353		
Pension funding under expense	22,029		24,190		
Other, net	6,523		18,694		
Changes in operating assets and liabilities,					
net of acquisitions:					
Accounts receivable	(97,162)		3,271		
Inventories	(199,650)		(161,541)		
Other current assets	(15,124)		(9,182)		
Accounts payable	(73,723)		64,007		
Accrued compensation	(50,222)		(14,125)		
Accrued income taxes	(56,817)		(42,120)		
Accrued liabilities	(38,883)		44,590		
Other assets and liabilities	 8,989		(5,518)		
Cash provided (used) by operating activities	(42,321)		308,500		
Investing Activities					
Capital expenditures	(64,022)		(45,309)		
Business acquisitions, net of cash acquired	-		(38,446)		
Trademark acquisition	(56,598)		-		
Software purchases	(8,221)		(2,937)		
Other, net	 (1,107)		(3,957)		
Cash used by investing activities	(129,948)		(90,649)		
Financing Activities					
Increase (decrease) in short-term borrowings	6,252		(2,551)		
Payments on long-term debt	(1,260)		(1,719)		
Purchase of Common Stock	(5,166)		(317,911)		
Cash dividends paid	(137,182)		(131,340)		
Proceeds from issuance of Common Stock, net	83,845		75,490		
Tax benefits of stock option exercises	14,718		2,758		

Cash used by financing activities

Net Change in Cash and Equivalents

Cash and Equivalents - End of Period

Cash and Equivalents - Beginning of Year

Effect of Foreign Currency Rate Changes on Cash

## Supplemental Financial Information Business Segment Information (In thousands)

	 Three Months Ended June				Six Months Ended June				
	 2011		2010	2011			2010		
Coalition Revenues									
Outdoor & Action Sports	\$ 717,928	\$	584,447	\$	1,506,143	\$	1,263,009		
Jeanswear	613,367		556,016		1,292,610		1,178,081		
Imagewear	244,074		211,225		490,882		432,523		
Sportswear	120,272		109,074		232,166		211,251		
Contemporary Brands	118,103		106,083		230,019		210,172		
Other	 26,379		27,259		47,102		48,947		
Total coalition revenues	\$ 1,840,123	\$	1,594,104	\$	3,798,922	\$	3,343,983		
Coalition Profit									
Outdoor & Action Sports	\$ 89,472	\$	81,524	\$	233,377	\$	208,551		
Jeanswear	94,365		94,741		217,491		201,549		
Imagewear	40,271		26,020		77,169		48,832		
Sportswear	11,658		9,740		19,088		16,908		
Contemporary Brands	10,689		8,214		20,373		16,666		
Other	 64		(10)		(2,010)		(1,235)		
Total coalition profit	246,519		220,229		565,488		491,271		
Corporate and Other Expenses	(60,583)		(48,782)		(106,840)		(90,141)		
Interest, net	 (14,452)		(19,998)		(29,426)		(40,003)		
Income Before Income Taxes	\$ 171,484	\$	151,449	\$	429,222	\$	361,127		

## **Supplemental Financial Information**

# **Business Segment Information - Constant Currency Basis**

(In thousands)

Three Months Ended June 2011

Impact of Foreign As Currency Constant Reported Exchange Currency **Coalition Revenues** Outdoor & Action Sports \$ 717,928 26,911 691.017 \$ \$ Jeanswear 613,367 12,498 600,869 244,074 1,242 242,832 Imagewear Sportswear 120,272 120,272 Contemporary Brands 118,103 2,806 115,297 26,379 Other 26,379 Total coalition revenues 1,840,123 \$ 43,457 1,796,666 \$ \$ **Coalition Profit** Outdoor & Action Sports \$ 89,472 \$ 2,770 86,702 Jeanswear 94,365 93,774 591 40,271 40,024 Imagewear 247 Sportswear 11,658 11,658 19 10,670 Contemporary Brands 10,689 Other 64 64 Total coalition profit 246,519 3,627 242,892 Corporate and Other Expenses (60,583)(60,583)Interest, net (14,452)(14,452)171,484 167,857 **Income Before Income Taxes** 3,627

#### **Constant Currency Financial Information**

VF is a global company that reports financial information in U.S. dollars in accordance with generally accepted accounting principles. Foreign currency exchange rate fluctuations affect the amounts reported by VF from translating its foreign revenues and expenses into U.S. dollars. These rate fluctuations can have a significant effect on reported operating results. As a supplement to our reported operating we present constant currency financial information, which is a non-GAAP financial measure. We use constant currency information to provide a framework to assess how our businesses performed excluding the effects of changes in foreign currency translation rates. Management believes this information is useful to investors to facilitate comparisons of operating results and better identify trends in our businesses.

To calculate coalition revenues and profits on a constant currency basis, operating results for the current year period for entities reporting in currencies other than the U.S. dollar are translated into U.S. dollars at the average exchange rates in effect during the comparable period of the prior year (rather than the actual exchange rates in effect during the current year period).

These constant currency performance measures should be viewed in addition to, and not in lieu of or superior to, our operating performance measures calculated in accordance with GAAP. The constant currency information presented may not be comparable to similarly titled measures reported by other companies.

# Supplemental Financial Information

# Business Segment Information – Constant Currency Basis (In thousands)

Six Months Ended June 2011

		Fo Cur	eact of reign rency hange	Constant Currency		
Coalition Revenues Outdoor & Action Sports Jeanswear Imagewear Sportswear	\$	1,506,143 1,292,610 490,882 232,166	\$	29,781 16,055 1,930	\$	1,476,362 1,276,555 488,952 232,166
Contemporary Brands Other  Total coalition revenues	<u> </u>	230,019 47,102 3,798,922	\$	2,999 - 50,765	\$	227,020 47,102 3,748,157
Coalition Profit Outdoor & Action Sports Jeanswear Imagewear Sportswear Contemporary Brands Other	\$	233,377 217,491 77,169 19,088 20,373 (2,010)	\$	3,698 1,795 413 - 10	\$	229,679 215,696 76,756 19,088 20,363 (2,010)
Total coalition profit  Corporate and Other Expenses Interest, net		565,488 (106,840) (29,426)		5,916		559,572 (106,840) (29,426)
Income Before Income Taxes	\$	429,222	\$	5,916	\$	423,306

CONTACT: VF Services Cindy Knoebel, CFA VP, Corporate Relations 212-841-7141/336-424-6189 cindy\_knoebel@vfc.com