# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): July 22, 2016

# V. F. Corporation

(Exact Name of Registrant as Specified in Charter)

Pennsylvania (State or Other Jurisdiction of Incorporation) 1-5256 (Commission File Number) 23-1180120 (IRS Employer Identification No.)

105 Corporate Center Boulevard Greensboro, North Carolina (Address of Principal Executive Offices)

27408 (Zip Code)

Registrant's telephone number, including area code 336-424-6000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On July 22, 2016, V.F. Corporation issued a press release setting forth its second quarter 2016 earnings. A copy of the press release is attached hereto as Exhibit 99.

The information in this Current Report on Form 8-K, including Exhibit 99, shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No. Description

99 V.F. Corporation press release dated July 22, 2016.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

V.F. CORPORATION

(Registrant)

By: /s/ Scott A. Roe

Scott A. Roe

Vice President & Chief Financial Officer

Date: July 22, 2016

#### EXHIBIT INDEX

Exhibit No. Description

99 V.F. Corporation press release dated July 22, 2016.

#### **VF Reports Second Quarter 2016 Results**

- Second quarter revenue from continuing operations was up 1 percent to \$2.4 billion;
- Outdoor & Action Sports revenue up 2 percent;
- Jeanswear revenue up 3 percent (up 6 percent currency neutral);
- Imagewear revenue up 3 percent;
- Direct-to-consumer revenue up 6 percent (up 7 percent currency neutral); and,
- International revenue up 5 percent (up 7 percent currency neutral).

GREENSBORO, N.C.--(BUSINESS WIRE)--July 22, 2016--VF Corporation (NYSE: VFC) today reported financial results for its second quarter ended July 2, 2016. All per share amounts are presented on a diluted basis. This release refers to "currency neutral" and "reported" amounts, terms that are described under the "Currency Neutral – Excluding the Impact of Foreign Currency" paragraph. Reconciliations of GAAP measures to currency neutral amounts are presented in the supplemental financial information included with this release, which identifies and quantifies all excluded items. Unless otherwise noted, currency neutral and reported amounts are the same. This release also refers to both "continuing" and "discontinued" operations amounts, concepts that are described under the "Discontinued Operations – Contemporary Brands" paragraph. Unless otherwise noted, results presented are based on continuing operations.

"Our second quarter results were in line with our expectations, despite a challenging environment with mixed economic and currency conditions around the world," said Eric Wiseman, VF Chairman and Chief Executive Officer. "Earlier this year, we said we would actively manage our portfolio of brands and we're doing just that. We expect to deliver on our current 2016 outlook and, as a result of the actions we are taking, be even better positioned to provide the strong long-term returns our shareholders have come to expect."

#### Discontinued Operations - Contemporary Brands

On June 30, 2016, the company announced it had reached an agreement to sell its Contemporary Brands businesses, which include the 7 For All Mankind®, Splendid® and Ella Moss® brands, to Delta Galil Industries, Ltd. for \$120 million, subject to various regulatory approvals and working capital adjustments. Accordingly, the company has classified the assets and liabilities of the Contemporary Brands businesses as held for sale and included the results of these businesses in discontinued operations for all periods presented. The company expects to complete the sale of its Contemporary Brands businesses in the third quarter of 2016.

The company's net loss from discontinued operations was \$97 million in the second quarter of 2016, which includes both the estimated loss recorded for the expected sale of the Contemporary Brands businesses and the operating results for the businesses during the quarter, net of tax.

#### Income Statement Review

- Revenue increased 1 percent to \$2.4 billion driven by positive results from our Outdoor & Action Sports, Jeanswear and Imagewear coalitions and our direct-to-consumer and international businesses.
- Gross margin was up slightly compared to the second quarter of last year at 48.1 percent on a reported basis, as benefits from lower product costs, pricing and mix were offset by changes in foreign currency and inventory management.

- Operating income on a reported basis was down 3 percent to \$211 million compared with the same period of 2015. Operating margin on a reported basis declined 40 basis points to 8.6 percent.
- Earnings per share was \$0.35 compared with \$0.39 during the same period last year. On a comparative basis, the second quarter of 2016 was negatively impacted by approximately \$0.01 of net tax discretes while the second quarter of 2015 benefitted by about \$0.05 from net tax discretes. Excluding the negative impact of foreign currency, second quarter earnings per share was down 6 percent.

#### Coalition Review

Second quarter revenue for **Outdoor & Action Sports** was up 2 percent to \$1.4 billion.

- Revenue for *The North Face* Brand was up 2 percent including low single-digit growth in the Americas; a high-teen percentage rate increase in Europe (up low-teen currency neutral); and, a high-teen percentage rate decline in Asia-Pacific (down mid-teen currency neutral).
- Vans® brand revenue was up 4 percent (up 6 percent currency neutral) driven by a high single-digit percentage rate increase in the Americas business; a high single-digit percentage rate increase in Asia-Pacific (up mid-teen currency neutral); and, as expected, a high single-digit percentage rate decrease in Europe where the brand continues to manage through elevated inventories related to its Classics collection.
- Timberland® brand revenue was down 7 percent in the second quarter including a high-teen percentage rate decrease in the Americas region; a low double-digit percentage rate increase in Europe (up high single-digit currency neutral); and, a high single-digit decline in Asia-Pacific.

Second quarter operating income for Outdoor & Action Sports declined 9 percent to \$123 million (down 5 percent currency neutral). Operating margin was 8.7 percent compared to 9.7 percent in the same period last year.

Jeanswear second quarter revenue was up 3 percent (up 6 percent currency neutral) to \$629 million.

- Wrangler® brand revenue was up 2 percent (up 4 percent currency neutral) with a low single-digit percentage rate increase in the Americas business (up mid-single-digit currency neutral); allow single-digit percentage rate increase in Europe (up mid-single-digit currency neutral); and, a low double-digit decline in the Asia-Pacific region (down high single-digit currency neutral).
- Revenue for the Lee® brand was up 8 percent (up 10 percent currency neutral) including a high single-digit percentage rate increase in the Americas region (up low double-digit currency neutral); a mid-teen percentage rate increase in Europe; and, a low single-digit percentage rate increase in the Asia-Pacific region (up mid-single-digit currency neutral).

Operating income for Jeanswear in the second quarter was up 4 percent to \$109 million (up 7 percent currency neutral) and operating margin was up 10 basis points to 17.3 percent.

Imagewear second quarter revenue was up 3 percent to \$255 million with a mid-teen percentage rate increase in the Licensed Sports Group business partially offset by a high single-digit decline in the workwear business (down mid-single-digit currency neutral), which continues to be impacted by oil and gas exploration declines. Second quarter operating income for Imagewear was up 3 percent (up 1 percent currency neutral) to \$36 million, with operating margin at 14.3 percent compared with 14.2 percent in the same period last year.

Sportswear second quarter revenue declined 19 percent to \$115 million including a 20 percent decrease in *Nautica* brand revenue and a mid-teen decrease in the *Kipling* brand's North American business compared with the same period last year, reflecting ongoing challenges in the U.S. department store and outlet channels, and general category demand. Operating income for Sportswear decreased 56 percent to \$6 million with a 470 basis point decrease in operating margin to 5.5 percent.

#### International Review

International revenue in the second quarter was up 5 percent (up 7 percent currency neutral). Revenue in Europe was up 5 percent (up 3 percent currency neutral) and in the Asia-Pacific region was up 4 percent (up 6 percent currency neutral). Revenue in the Americas (non-U.S.) region was up 7 percent (up 20 percent currency neutral). The international business represented 35 percent of total VF second quarter sales, compared with 34 percent in last year's same period.

#### Direct-to-Consumer Review

Direct-to-consumer revenue was up 6 percent (up 7 percent currency neutral) in the second quarter driven by a low double-digit percentage rate increase in the Outdoor & Action Sports business, which was partially offset by a mid-teen decline in Sportswear. The company's e-Commerce business continued its strong momentum with a nearly 30 percent increase in revenue. Excluding the Contemporary Brands coalition, there were 1,461 VF-owned retail stores at the end of the quarter compared with 1,319 for last year's same period. Direct-to-consumer revenue reached 27 percent of total revenue in the second quarter compared with 26 percent in last year's same period.

#### Balance Sheet Review

- Inventories were up 6 percent compared with the same period of 2015. Consistent with the 2015 year-end report in February and the first quarter report in April, about half of this amount is related specifically to core styles of cold-weather product expected to fill demand in the second half of 2016.
- During the second quarter, the company purchased 1.9 million shares of its own stock for \$120 million under a program authorized by its Board of Directors. In 2016, the company has purchased a total of 13.2 million shares for \$834 million, well on track to achieve its \$1 billion target for the full year. There are approximately 17 million remaining shares authorized for purchase.

#### 2016 Outlook Highlights

The following adjusted outlook is presented on a continuing operations basis and excludes the Contemporary Brands businesses, which has been presented as discontinued operations for fiscal years 2016 and 2015.

• Revenue is expected to increase 3 to 4 percent versus the previous outlook of a mid-single-digit percentage rate increase. Revenue for the Outdoor & Action Sports coalition is now expected to increase at a mid-single-digit percentage rate increase. Jeanswear revenue is still expected to grow at a mid-single-digit currency neutral percentage rate and expectations for Imagewear growth remains the same at a low single-digit percentage rate increase. Sportswear coalition revenue is now expected to decline at a low double-digit percentage rate versus the previous expectation of a slight decline.

- The exclusion of Contemporary Brands from continuing operations results in a reduction of gross margin by about 10 basis points in 2015. The company expects gross margin to improve by about 50 basis points to 48.7 percent, which includes about 70 basis points of headwind from changes in foreign currency.
- The exclusion of Contemporary Brands from continuing operations results in an improvement of **operating margin** of about 10 basis points in 2015. Operating margin is expected to reach 14.5 percent, including about 60 basis points of negative impact from changes in foreign currency.
- The exclusion of Contemporary Brands in continuing operations results in a reduction of earnings per share by \$0.03 from our previous outlook for 2016. Accordingly, reported earnings per share is expected to increase 5 percent to \$3.20 (up 11 percent currency neutral) compared to EPS from continuing operations of \$3.04 in 2015 as presented in the financial tables below.
- Other full year assumptions include an approximate 21 percent effective tax rate versus the previous 23 percent expectation and cash flow from operations, which is unchanged at \$1.3 billion.

#### Dividend Declared

VF's Board of Directors declared a quarterly dividend of \$0.37 per share, payable on September 19, 2016, to shareholders of record on September 9, 2016.

#### Currency Neutral - Excluding the Impact of Foreign Currency

This release refers to "currency neutral" amounts, which exclude both the impact of translating foreign currencies into U.S. dollars and the impact of currency rate changes on foreign currency denominated translations. This release also refers to "reported" amounts in accordance with U.S. generally accepted accounting principles ("GAAP"), which include translation and transactional impacts from foreign currency exchange rates. Reconciliations of GAAP measures to currency neutral amounts are presented in the supplemental financial information included with this release, which identify and quantify all excluded items.

#### Webcast Information

VF will host its 2016 second quarter conference call beginning at approximately 8:30 a.m. Eastern Time on July 22, 2016. The conference call will be broadcast live over the Internet, accessible at ir.vfc.com. For those unable to listen to the live broadcast, an archived version will be available at the same location.

#### About VE

VF Corporation (NYSE: VFC) is a global leader in the design, manufacture, marketing and distribution of branded lifestyle apparel, footwear and accessories. The company's highly diversified portfolio of powerful brands spans numerous geographies, product categories, consumer demographics and sales channels, giving VF a unique industry position and the ability to create sustainable, long-term growth for our customers and shareholders. The company's largest brands are *The North Face*<sup>®</sup>, *Vans*<sup>®</sup>, *Timberland*<sup>®</sup>, *Wrangler*<sup>®</sup>, *Lee*<sup>®</sup> and *Nautica*<sup>®</sup>. For more information, visit <a href="www.vfc.com">www.vfc.com</a>.

#### Forward-looking Statements

Certain statements included in this release and the attachments are "forward-looking statements" within the meaning of the federal securities laws. Forward-looking statements are made based on our expectations and beliefs concerning future events impacting VF and therefore involve a number of risks and uncertainties. You can identify these statements by the fact that they use words such as "will," "anticipate," "expect," "should," and "may" and other words and terms of similar meaning or use of future dates. We caution that forward-looking statements are not guarantees and that actual results could differ materially from those expressed or implied in the forward-looking statements. Potential risks and uncertainties that could cause the actual results of operations or financial condition of VF to differ materially from those expressed or implied by forward-looking statements in this release include, but are not limited to: foreign currency fluctuations; the level of consumer demand for apparel, footwear and accessories; disruption to VF's distribution system; VF's reliance on a small number of large customers; the financial strength of VF's customers; VF's ability to implement its business strategy; VF's ability to grow its international and direct-to-consumer businesses; VF's and its customers' and vendors' ability to maintain the strength and security of information technology systems; stability of VF's manufacturing facilities and foreign suppliers; continued use by VF's suppliers of ethical business practices; VF's ability to accurately forecast demand for products; VF's ability to protect trademarks and other intellectual property rights; possible goodwill and other asset impairment; changes in tax liabilities; legal, regulatory, political and economic risks; and adverse or unexpected weather conditions. More information on potential factors that could affect VF's financial results is included from time to time in VF's public reports filed with the Securities and Exchange Commission, including VF's Annual R

#### VF CORPORATION Condensed Consolidated Statements of Income (Unaudited)

(In thousands, except per share amounts)

		Three Months Ended June			%		Six Months	d June	%		Year Ended December	
	_	2016 <sup>a</sup>		2015	Change		2016 <sup>a</sup>		2015	Change		2015 <sup>b</sup>
Net sales Royalty income	\$	2,418,370 26,889	\$	2,397,968 29,018	1% (7%)	\$	5,153,849 56,354	\$	5,114,405 62,345	1% (10%)	\$	11,909,635 123,020
Total revenues		2,445,259		2,426,986	1%		5,210,203		5,176,750	1%	\$	12,032,655
Costs and operating expenses												
Cost of goods sold Selling, general and administrative		1,268,773		1,260,938	1%		2,705,182		2,668,890	1%		6,235,699
expenses		965,062		947,068	2 %		1,961,344		1,897,531	3	%	4,009,029
Total costs and operating expenses		2,233,835		2,208,006	1%	_	4,666,526		4,566,421	2%		10,244,728
Operating income		211,424		218,980	(3%)		543,677		610,329	(11%)	\$	1,787,927
Interest, net		(21,421)		(20,965)	2%		(41,468)		(40,557)	2%		(81,620)
Other income (expense), net		1,501		672	123%		2,793		1,495	87%		1,028
Income before income taxes		191,504		198,687	(4%)		505,002		571,267	(12%)		1,707,335
Income taxes		43,210		30,845	40%		99,842		120,300	(17%)		392,204
Income from continuing operations		148,294		167,842	(12%)		405,160		450,967	(10%)		1,315,131
Income (loss) from discontinued		(0= 0=0)					(00.055)		0.550			(02.520.)
operations, net of tax		(97,279)		2,969	(=00()	_	(93,876)	_	8,553	(222)		(83,538 )
Net income	\$	51,015	\$	170,811	(70%)	\$	311,284	\$	459,520	(32%)	_	1,231,593
Earnings per common share - Basic												
Continuing operations	\$	0.35	\$	0.39	(10%)	\$	0.96	\$	1.06	(9%)	\$	3.09
Discontinued operations	_	(0.23)	_	0.01	*	_	(0.22)		0.02	*	_	(0.19)
Total earnings per common share - Basic	\$	0.12	\$	0.40	(70%)	\$	0.74	\$	1.08	(31%)	\$	2.90
Earnings per common share - Diluted												
Continuing operations	\$	0.35	\$	0.39	(10%)	\$	0.95	\$	1.04	(9%)	\$	3.04
Discontinued operations		(0.23)		0.01	*		(0.22)		0.02	*		(0.19)
Total earnings per common share - Diluted	\$	0.12	\$	0.40	(70%)	\$	0.73	\$	1.06	(31%)	\$	2.85
Weighted average shares outstanding												
Basic		415,991		424,349			418,870		425,305			425,408
Diluted		422,059		430,703			425,596		432,407			432,079
Cash dividends per common share	\$	0.37	\$	0.32	16%	\$	0.74	\$	0.64	16%	\$	1.33

Basis of presentation of condensed consolidated financial statements: VF operates and reports using a 52/53 week fiscal year ending on the Saturday closest to December 31 of each year. For presentation purposes herein, all references to periods ended June 2016, December 2015 and June 2015 relate to the 13-week and 26-week fiscal periods ended July 2, 2016, the 52-week fiscal period ended January 2, 2016 and the 13-week and 26-week fiscal periods ended July 4, 2015, respectively.

<sup>\*</sup> Calculation not meaningful

a Reflects the impact of adopting the new accounting guidance on stock compensation as of the beginning of the first quarter of 2016, which resulted in a \$1.8 million and \$17.6 million tax benefit in the Consolidated Statements of Income for the three and six months ended June 2016, respectively.

b The 2015 Consolidated Statement of Income has been presented to reflect discontinued operations of the Contemporary Brands Coalition.

#### VF CORPORATION Condensed Consolidated Balance Sheets (Unaudited) (In thousands)

	June		December		June
	 2016	2015			2015 <sup>a</sup>
LOOPING					
ASSETS					
Current assets	(7( )()	•	044.422	Φ.	650.405
Cash and equivalents	\$ 676,262	\$	944,423	\$	658,485
Accounts receivable, net	1,165,200		1,289,962		1,170,150
Inventories	1,775,893		1,555,360		1,678,800
Other current assets	307,494		284,215		443,453
Current assets of discontinued operations	 143,167		89,176		102,815
Total current assets	4,068,016		4,163,136		4,053,703
Property, plant and equipment	942,044		945,491		915,841
Intangible assets	1,967,306		1,948,611		1,987,367
Goodwill	1,796,161		1,788,407		1,796,769
Other assets	900,581		583,866		662,568
Other assets of discontinued operations	-		210,031		360,667
Total assets	\$ 9,674,108	\$	9,639,542	\$	9,776,915
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities					
Short-term borrowings	\$ 1,404,493	\$	449,590	\$	1,158,516
Current portion of long-term debt	3,566		3,351		3,240
Accounts payable	502,847		680,606		495,103
Accrued liabilities	723,624		782,148		766,447
Current liabilities of discontinued operations	 26,103		26,018		26,432
Total current liabilities	2,660,633		1,941,713		2,449,738
Long-term debt	1,400,636		1,401,820		1,401,553
Other liabilities	964,402		900,256		950,126
Other liabilities of discontinued operations	-		10,915		11,703
Total liabilities	 5,025,671		4,254,704		4,813,120
Stockholders' equity	4,648,437		5,384,838		4,963,795
Total liabilities and stockholders' equity	\$ 9,674,108	\$	9,639,542	\$	9,776,915
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a Reflects the impact of adopting the new accounting guidance on classification of debt issuance costs and deferred income taxes as of December 2015 on a retrospective basis. The new guidance requires classification of debt issuance costs related to a recognized debt liability as a direct reduction of that liability, and classification of all deferred taxes as noncurrent.

# VF CORPORATION Condensed Consolidated Statements of Cash Flows (Unaudited) (In thousands)

	Six Mont	June	
	2016		2015 <sup>a</sup>
Operating activities			
Net income	\$ 311,284	\$	459,520
Depreciation and amortization	137,472		129,265
Other adjustments	(436,982)		(841,503)
Cash provided (used) by operating activities	11,774		(252,718)
Investing activities			
Capital expenditures	(82,642)		(125,504)
Software purchases	(17,361)		(43,450)
Other, net	 (1,297)		10,631
Cash used by investing activities	(101,300)		(158,323)
Financing activities			
Net increase in short-term borrowings	954,424		1,139,103
Payments on long-term debt	(11,536)		(2,203)
Payments of debt issuance costs	(327)		(1,475)
Purchases of treasury stock	(833,846)		(731,527)
Cash dividends paid	(309,583)		(271,519)
Net impact of stock issuance	 12,417		3,752
Cash (used) provided by financing activities	(188,451)		136,131
Effect of foreign currency rate changes on cash and equivalents	 8,481		(37,215)
Net change in cash and equivalents	(269,496)		(312,125)
Cash and equivalents - beginning of period <sup>b</sup>	 945,605		971,895
Cash and equivalents - end of period <sup>b</sup>	\$ 676,109	\$	659,770

a Reflects the impact of adopting the new accounting guidance on stock compensation as of the beginning of the first quarter of 2016, which resulted in a \$33.7 million reclassification of cash flows from financing activities to operating activities in the Condensed Consolidated Statement of Cash Flows for the six months ended June 2015.

b The cash flows related to discontinued operations have not been segregated, and are included in the Condensed Consolidated Statement of Cash Flows. The cash and equivalents amounts presented above differ from cash and equivalents in the Condensed Consolidated Balance Sheets due to cash included in the "Current assets of discontinued operations".

# VF CORPORATION Supplemental Financial Information Business Segment Information (Unaudited) (In thousands)

	Three Months Ended June					Six Months	Ende	d June			
	_	2016		2015	% Change	% Change Currency Neutral**	 2016		2015	% Change	% Change Currency Neutral**
Coalition revenues											
Outdoor & Action Sports	\$	1,419,528	\$	1,396,344	2%	2%	\$ 3,063,923	\$	3,003,233	2%	3%
Jeanswear		629,180		608,201	3%	6%	1,339,770		1,307,856	2%	5%
Imagewear		255,225		248,788	3%	3%	524,350		531,684	(1%)	(1%)
Sportswear		114,875		142,191	(19%)	(19%)	233,272		277,848	(16%)	(16%)
Other		26,451		31,462	(16%)	(16%)	 48,888		56,129	(13%)	(13%)
Total coalition revenues	\$	2,445,259	\$	2,426,986	1%	1%	\$ 5,210,203	\$	5,176,750	1%	2%
Coalition profit											
Outdoor & Action Sports	\$	123,172	\$	134,925	(9%)	(5%)	\$ 350,943	\$	395,745	(11%)	(2%)
Jeanswear		108,843		104,568	4%	7%	246,137		236,500	4%	5%
Imagewear		36,397		35,450	3%	1%	77,912		76,797	1%	(2%)
Sportswear		6,300		14,433	(56%)	(56%)	11,076		27,274	(59%)	(59%)
Other		(504)		597	*	*	 (2,862)		15,124	*	*
Total coalition profit		274,208		289,973	(5%)	(3%)	683,206		751,440	(9%)	(4%)
Corporate and other expenses		(61,283)		(70,321)	(13%)	(13%)	(136,736)		(139,616)	(2%)	2%
Interest, net		(21,421)		(20,965)	(2%)	2%	 (41,468)		(40,557)	(2%)	(2%)
Income before income taxes	\$	191,504	\$	198,687	(4%)	0%	\$ 505,002	\$	571,267	(12%)	(5%)

<sup>\*</sup> Calculation not meaningful

<sup>\*\*</sup>Refer to currency neutral definition on the following pages.

## VF CORPORATION

# Supplemental Financial Information

Business Segment Information – Currency Neutral Basis (Unaudited) (In thousands)

Three	Months	Ended	June	2016

	 As Reported under GAAP	just for Foreign rency Exchange	Currency Neutral		
Coalition revenues					
Outdoor & Action Sports	\$ 1,419,528	\$ 2,846	\$	1,422,374	
Jeanswear	629,180	14,726		643,906	
Imagewear	255,225	(180)		255,045	
Sportswear	114,875	-		114,875	
Other	 26,451	 -		26,451	
Total coalition revenues	\$ 2,445,259	\$ 17,392	\$	2,462,651	
Coalition profit					
Outdoor & Action Sports	\$ 123,172	\$ 5,178	\$	128,350	
Jeanswear	108,843	2,984		111,827	
Imagewear	36,397	(640)		35,757	
Sportswear	6,300	-		6,300	
Other	 (504)	-		(504)	
Total coalition profit	274,208	7,522		281,730	
Corporate and other expenses	(61,283)	(165)		(61,448)	
Interest, net	 (21,421)	<u> </u>		(21,421)	
Income before income taxes	\$ 191,504	\$ 7,357	\$	198,861	
Diluted earnings per share growth	 (10%)	4%		(6%)	

#### **Currency Neutral Financial Information**

VF is a global company that reports financial information in U.S. dollars in accordance with GAAP. Foreign currency exchange rate fluctuations affect the amounts reported by VF from translating its foreign revenues and expenses into U.S. dollars, and from entering foreign currency transactions. These rate fluctuations can have a significant effect on reported operating results. As a supplement to our reported operating results, we present currency neutral financial information, which is a non-GAAP financial measure that excludes the incremental current year impact of foreign currency exchange. We use currency neutral information to provide a framework to assess how our business performed excluding the effects of changes in the rates used to calculate foreign currency translation, and transaction gains and losses. Management believes this information is useful to investors to facilitate comparison of operating results and better identify trends in our businesses.

To calculate foreign currency translation on a currency neutral basis, operating results for the current year period for entities reporting in currencies other than the U.S. dollar are translated into U.S. dollars at the average exchange rates in effect during the current year period). Similarly, transaction gains and losses on a currency neutral basis are calculated using exchange rates from the comparable period of the prior year.

These currency neutral performance measures should be viewed in addition to, and not in lieu of or superior to, our operating performance measures calculated in accordance with GAAP. The currency neutral information presented may not be comparable to similarly titled measures reported by other companies.

## VF CORPORATION

# Supplemental Financial Information

Business Segment Information – Currency Neutral Basis (Unaudited)

#### Six Months Ended June 2016

	As Reported under GAAP	-	ust for Foreign rency Exchange	Currency Neutral		
Coalition revenues						
Outdoor & Action Sports	\$ 3,063,923	\$	26,410	\$	3,090,333	
Jeanswear	1,339,770		32,050		1,371,820	
Imagewear	524,350		886		525,236	
Sportswear	233,272		-		233,272	
Other	 48,888		-	_	48,888	
Total coalition revenues	\$ 5,210,203	\$	59,346	\$	5,269,549	
Coalition profit						
Outdoor & Action Sports	\$ 350,943	\$	38,094	\$	389,037	
Jeanswear	246,137		2,695		248,832	
Imagewear	77,912		(2,818)		75,094	
Sportswear	11,076		-		11,076	
Other	 (2,862)		<u> </u>		(2,862)	
Total coalition profit	683,206		37,971		721,177	
Corporate and other expenses	(136,736)		(171)		(136,907)	
Interest, net	 (41,468)				(41,468)	
Income before income taxes	\$ 505,002	\$	37,800	\$	542,802	
Diluted earnings per share growth	(9%)		8%	_	(1%)	

#### **Currency Neutral Financial Information**

VF is a global company that reports financial information in U.S. dollars in accordance with GAAP. Foreign currency exchange rate fluctuations affect the amounts reported by VF from translating its foreign revenues and expenses into U.S. dollars, and from entering foreign currency transactions. These rate fluctuations can have a significant effect on reported operating results. As a supplement to our reported operating results, we present currency neutral financial information, which is a non-GAAP financial measure that excludes the incremental current year impact of foreign currency exchange. We use currency neutral information to provide a framework to assess how our business performed excluding the effects of changes in the rates used to calculate foreign currency translation, and transaction gains and losses. Management believes this information is useful to investors to facilitate comparison of operating results and better identify trends in our businesses.

To calculate foreign currency translation on a currency neutral basis, operating results for the current year period for entities reporting in currencies other than the U.S. dollar are translated into U.S. dollars at the average exchange rates in effect during the current year period). Similarly, transaction gains and losses on a currency neutral basis are calculated using exchange rates from the comparable period of the prior year.

These currency neutral performance measures should be viewed in addition to, and not in lieu of or superior to, our operating performance measures calculated in accordance with GAAP. The currency neutral information presented may not be comparable to similarly titled measures reported by other companies.

### CONTACT:

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