# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

## CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): October 24, 2016

# V. F. Corporation

(Exact Name of Registrant as Specified in Charter)

Pennsylvania (State or Other Jurisdiction of Incorporation) 1-5256 (Commission File Number) 23-1180120 (IRS Employer Identification No.)

105 Corporate Center Boulevard Greensboro, North Carolina (Address of Principal Executive Offices)

27408 (Zip Code)

Registrant's telephone number, including area code 336-424-6000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# Item 2.02. Results of Operations and Financial Condition.

On October 24, 2016, V.F. Corporation issued a press release setting forth its third quarter 2016 earnings. A copy of the press release is attached hereto as Exhibit 99.

The information in this Current Report on Form 8-K, including Exhibit 99, shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

# Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.	Description
99	V.F. Corporation press release dated October 24, 2016.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

V.F. CORPORATION (Registrant)

By: /s/ Scott A. Roe Scott A. Roe Vice President & Chief Financial Officer

Date: October 24, 2016

# Exhibit No. Description

99 V.F. Corporation press release dated October 24, 2016.

- Total revenue from continuing operations down 1 percent to \$3.5 billion;
- Outdoor & Action Sports revenue up 2 percent to \$2.3 billion;
- Direct-to-consumer revenue up 6 percent to \$800 million;
- International revenue up 5 percent to \$1.4 billion (up 6 percent currency neutral);
- Gross margin up 70 basis points to 48.4 percent, including 60 basis points of negative impact from changes in foreign currency;
- Earnings per share up 13 percent to \$1.20 (up 16 percent currency neutral);
- Inventories up 1 percent compared with the same period of 2015; and,
- Quarterly dividend rate increased by 14 percent to \$0.42 per share.

GREENSBORO, N.C.--(BUSINESS WIRE)--October 24, 2016--VF Corporation (NYSE: VFC) today reported financial results for its third quarter ended October 1, 2016. All per share amounts are presented on a diluted basis. This release refers to "reported" and "currency neutral" amounts, terms that are described under the "Currency Neutral – Excluding the Impact of Foreign Currency" paragraph. Reconciliations of GAAP measures to currency neutral amounts are presented in the supplemental financial information included with this release, which identify and quantify all excluded items. Unless otherwise noted, reported and currency neutral amounts are the same. This release also refers to both "continuing" and "discontinued" operations amounts, concepts that are described under the "Discontinued Operations – Contemporary Brands" paragraph. Unless otherwise noted, results presented are based on continuing operations.

"We continue to operate in an uneven, global economic environment including especially sluggish retail conditions in the Americas, our largest market," said Eric Wiseman, VF Chairman and Chief Executive Officer. "With a strong balance sheet, powerful brands, and a growing global presence, we have great confidence in our ability to maintain near-term profitability, yet we're not satisfied with our third quarter results. We remain sharply focused on operational improvements and taking advantage of this environment to accelerate strategies to create sustainable, long-term growth opportunities for our brands."

#### **Discontinued Operations – Contemporary Brands**

On August 26, 2016, the company completed the sale of its Contemporary Brands businesses, which included the 7 For All Mankind<sup>®</sup>, Splendid<sup>®</sup> and Ella Moss<sup>®</sup> brands, to Delta Galil Industries, Ltd. Accordingly, the company removed the assets and liabilities of the Contemporary Brands businesses as of that date and included the results of those businesses in discontinued operations for all periods presented.

The company's net loss from discontinued operations was about \$5 million in the third quarter of 2016, which includes both the final adjustment to the loss on the sale of the Contemporary Brands businesses and the operating results for the businesses during the quarter, net of tax.

#### Income Statement Review

- Revenue was down 1 percent to \$3.5 billion.
- Gross margin was up 70 basis points to 48.4 percent on a reported basis, as benefits from pricing, mix and lower product costs were partially offset by changes in foreign currency and inventory
  management efforts. Changes in foreign currency negatively impacted reported gross margin by 60 basis points in the quarter.

- Operating income on a reported basis was down 1 percent to \$635 million compared with the same period of 2015. Operating margin on a reported basis increased 10 basis points to 18.2 percent. Changes in foreign currency negatively impacted reported operating margin by 40 basis points in the quarter.
- Earnings per share was up 13 percent to \$1.20 compared with \$1.06 during the same period last year. Excluding the impact of foreign currency, third quarter earnings per share was up 16 percent. The quarter benefitted from a lower tax rate due to a higher mix of international sales and about \$0.06 per share due to net tax discrete items relative to 2015.

#### **Coalition Review**

Third quarter revenue for Outdoor & Action Sports was up 2 percent to \$2.3 billion.

- Revenue for *The North Face*<sup>®</sup> brand was down 1 percent (flat currency neutral) in the quarter including a mid-single-digit rate decline in the Americas; a more than 20 percent increase in Europe; and, a mid-single-digit percentage rate decline in Asia-Pacific (down low single-digit currency neutral).
- Vanx<sup>®</sup> brand revenue was up 7 percent (up 8 percent currency neutral) driven by a high single-digit percentage rate increase in the Americas business (up 10 percent currency neutral); a low single-digit rate decline in Europe; and more than 20 percent growth in Asia-Pacific.
- Timberland<sup>®</sup> brand revenue was in line with last year's third quarter (down 1 percent currency neutral) including a mid-single-digit percentage rate decrease in the Americas region; a mid-single-digit percentage rate increase in Europe (up low single-digit currency neutral); and, a low single-digit rate decline in Asia-Pacific.

Third quarter operating income for Outdoor & Action Sports was up 1 percent to \$490 million (up 3 percent currency neutral). Operating margin was 21.0 percent, compared to 21.2 percent in the same period last year.

Jeanswear third quarter revenue declined 6 percent (down 4 percent currency neutral) to \$701 million due to unseasonably warm weather in September, softer consumer demand and shifts in the delivery of orders.

- Wrangler<sup>®</sup> brand revenue was down 6 percent (down 4 percent currency neutral) with a high single-digit percentage rate decline in the Americas business (down mid-single-digit currency neutral); a
  mid-single-digit percentage rate increase in Europe; and, a high single-digit increase in the Asia-Pacific region (up low double-digit currency neutral).
- Revenue for the Lee<sup>®</sup> brand was down 6 percent (down 4 percent currency neutral) including a high single-digit percentage rate decline in the Americas region; a mid-single-digit percentage rate increase in Europe; and, a high single-digit percentage rate decline in the Asia-Pacific region (down low single-digit currency neutral).

Operating income for Jeanswear in the third quarter declined 10 percent to \$142 million and operating margin was 20.3 percent, compared to 21.2 percent in the same period last year.

Imagewear third quarter revenue declined 3 percent to \$282 million (down 4 percent currency neutral) with a low single-digit percentage rate increase in the Licensed Sports Group business and a high singledigit decline in the workwear business, which continues to be impacted by challenges in the oil and gas exploration sector and employment trends in industrial manufacturing. Third quarter operating income for Imagewear was up 11 percent (up 8 percent currency neutral) to \$47 million and operating margin increased 230 basis points to 16.6 percent. Sportswear third quarter revenue declined 13 percent to \$141 million including a 15 percent decrease in *Nautica*<sup>®</sup> brand revenue and a 6 percent decline in the *Kipling*<sup>®</sup> brand's North American business compared with the same period last year. These results reflect ongoing challenges in the U.S. department store and outlet channels, and general category demand. Additionally, the strategic decision to license the women's sleepwear and men's underwear businesses negatively impacted *Nautica*<sup>®</sup> brand revenue by about 8 percentage points in the quarter. Operating income for Sportswear decreased 35 percent to \$15 million with operating margin at 10.7 percent, compared to 14.3 percent in the same period last year.

#### International Review

International revenue in the third quarter was up 5 percent (up 6 percent currency neutral). Revenue in Europe was up 7 percent (up 6 percent currency neutral) and up 2 percent (up 4 percent currency neutral) in the Asia-Pacific region. Revenue in the Americas (non-U.S.) region was up 3 percent (up 9 percent currency neutral). The international business represented 41 percent of total VF third quarter sales, compared with 38 percent in last year's same period.

#### Direct-to-Consumer Review

Direct-to-consumer revenue was up 6 percent in the third quarter driven by a low double-digit percentage rate increase in the Outdoor & Action Sports business offset by a low-teen decline in Sportswear. The company's e-Commerce business continued its strong momentum with 18 percent revenue growth. There were 1,475 VF-owned retail stores at the end of the quarter compared with 1,363 for last year's same period. Direct-to-consumer revenue reached 23 percent of total third quarter revenue compared with 21 percent in last year's same period.

#### **Balance Sheet Highlights**

On September 20, 2016, the company issued €850 million of senior notes to be used for working capital and general corporate purposes, including repayment of outstanding indebtedness under its existing commercial paper program. As expected, inventories were up 1% compared with the same period of 2015.

#### Share Repurchases

During the third quarter, the company purchased 2.7 million shares of its own stock for \$166 million under a program authorized by its Board of Directors. In 2016, the company has purchased nearly 16 million shares for \$1 billion. There are approximately 15 million remaining shares authorized for purchase.

#### 2016 Outlook

Following is the adjusted outlook for 2016:

• Revenue, on a currency neutral basis, is expected to increase 2 percent to about \$12.2 billion compared to the previous estimate of 3 to 4 percent growth. Revenue for the **Outdoor & Action Sports** coalition is now expected to increase at a low single-digit percentage rate compared with previous expectation of mid-single-digit growth due primarily to proactive inventory reductions by both *The North Face*<sup>®</sup> and *Timberland*<sup>®</sup> brands related to fourth quarter wholesale orders. Revenue for the **Jeanswear** coalition is now expected to increase at a low single-digit percentage rate compared with previous expectation of mid-single-digit percentage rate compared is now expected to increase at a high single-digit percentage rate compared with previous expectation of mid-single-digit growth.

- Gross margin is expected to reach 48.6 percent, which includes about 70 basis points of headwind from changes in foreign currency.
- Operating margin is now expected to reach 14.3 percent, including about 60 basis points of negative impact from changes in foreign currency. This is 20 basis points lower than the previous 14.5 percent estimate.
- Reported earnings per share is expected to increase 3 percent to \$3.13 (up 7 percent currency neutral) compared with previous expectation of a 5 percent increase to \$3.20 (up 11 percent currency neutral). This is compared to EPS from continuing operations of \$3.04 in 2015 as presented in the financial tables below.
- Other full-year assumptions include an approximate 20 percent effective tax rate. The expectation of \$1.3 billion of cash flow from operations remains unchanged.

## **Dividend** Declared

On October 20, VF's Board of Directors declared a quarterly dividend of \$0.42 per share, reflecting a 14 percent increase over the previous quarter's dividend. This dividend will be payable on December 19, 2016, to shareholders of record at the close of business on December 9, 2016.

#### Currency Neutral - Excluding the Impact of Foreign Currency

This release refers to "reported" amounts in accordance with U.S. generally accepted accounting principles ("GAAP"), which <u>include</u> translation and transactional impacts from foreign currency exchange rates. This release also refers to "currency neutral" amounts, which <u>exclude</u> both the impact of translating foreign currencies into U.S. dollars and the impact of currency rate changes on foreign currency denominated transactions. Reconciliations of GAAP measures to currency neutral amounts are presented in the supplemental financial information included with this release, which identify and quantify all exclude items.

### Webcast Information

VF will host its 2016 third quarter conference call beginning at approximately 8:30 a.m. Eastern Time today. The conference call will be broadcast live via the Internet, accessible at ir.vfc.com. For those unable to listen to the live broadcast, an archived version will be available at the same location.

#### About VF

VF Corporation (NYSE: VFC) is a global leader in the design, manufacture, marketing and distribution of branded lifestyle apparel, footwear and accessories. The company's highly diversified portfolio of powerful brands spans numerous geographies, product categories, consumer demographics and sales channels, giving VF a unique industry position and the ability to create sustainable, long-term growth for our customers and shareholders. The company's largest brands are *The North Face*<sup>®</sup>, *Vans*<sup>®</sup>, *Timberland*<sup>®</sup>, *Wrangler*<sup>®</sup>, *Lee*<sup>®</sup> and *Nautica*<sup>®</sup>. For more information, visit <u>www.vfc.com</u>.

#### Forward-looking Statements

Certain statements included in this release and attachments are "forward-looking statements" within the meaning of the federal securities laws. Forward-looking statements are made based on our expectations and beliefs concerning future events impacting VF and therefore involve a number of risks and uncertainties. You can identify these statements by the fact that they use words such as "will," "anticipate," "expect," "should," and "may" and other words and terms of similar meaning or use of future dates. We caution that forward-looking statements are not guarantees and that actual results could differ materially from those expressed or implied in the forward-looking statements. Potential risks and uncertainties that could cause the actual results of operations or financial condition of VF to differ materially from those expressed or implied by forward-looking statements in this release include, but are not limited to: foreign currency fluctuations; the level of consumer demand for apparel, footwear and accessories; disruption to VF's distribution system; VF's reliance on a small number of large customers; the financial strength of VF's customers; fluctuations in the price, availability and quality of raw materials and contracted products; disruption and volatility in the global capital and credit markets; VF's response to changing fashion trends; increasing pressure on margins; VF's ability to implement its business strategy; VF's ability to grow its international and direct-to-consumer businesses; VF's and its customers' and vendors' ability to maintain the strength and security of information technology systems; stability of VF's manufacturing facilities and foreign suppliers; continued use by VF's suppliers of ethical business practice; VF's ability to accurately forecast demand for products; continuity of members of VF's manages in tax liabilities; legal, regulatory, political and cortor integret weather conditions. More information on potential factors that could affect VF's financial results is included f

#### VF CORPORATION Condensed Consolidated Statements of Income (Unaudited) (In thousands, except per share amounts)

	Three Months Er			nded September %		Nine Months F		Ended September		%	1	Year Ended December	
		2016 <sup>a</sup>		2015	Change		2016 <sup>a</sup>		2015	Change		2015 <sup>b</sup>	
Net sales	\$	3,457,570	\$	3,500,569	(1%)	\$	8,611,419	\$	8,614,974	0%	\$	11,909,635	
Royalty income		30,656		29,057	6%		87,010		91,402	(5%)		123,020	
Total revenues		3,488,226		3,529,626	(1%)		8,698,429		8,706,376	0%		12,032,655	
Costs and operating expenses													
Cost of goods sold		1,800,748		1,844,441	(2%)		4,505,930		4,513,331	0%		6,235,699	
Selling, general and administrative expenses		1,052,050		1,045,622	1%		3,013,394		2,943,153	2%		4,009,029	
Total costs and operating expenses		2,852,798		2,890,063	(1%)		7,519,324		7,456,484	1%		10,244,728	
Operating income		635,428		639,563	(1%)		1,179,105		1,249,892	(6%)		1,787,927	
Interest, net		(22,588)		(20,657)	9%		(64,056)		(61,214)	5%		(81,620)	
Other income (expense), net		(1,097)	<u> </u>	(1,278)	(14%)		1,696		217	*		1,028	
Income before income taxes		611,743		617,628	(1%)		1,116,745		1,188,895	(6%)		1,707,335	
Income taxes		108,709		159,993	(32%)		208,551		280,293	(26%)		392,204	
Income from continuing operations		503,034		457,635	10%		908,194		908,602	0%		1,315,131	
Income (loss) from													
discontinued operations, net of tax		(4,545)		2,229	*		(98,421)		10,782	*		(83,538)	
Net income	\$	498,489	\$	459,864	8%	\$	809,773	\$	919,384	(12%)	\$	1,231,593	
Earnings per common share - Basic													
Continuing operations	\$	1.22	\$	1.08	13%	\$	2.18	\$	2.14	2%	\$	3.09	
Discontinued operations		(0.01)		-	*		(0.24)		0.02	*		(0.19)	
Total earnings per common share - Basic	\$	1.21	\$	1.08	12%	\$	1.94	\$	2.16	(10%)	\$	2.90	
Earnings per common share - Diluted													
Continuing operations	\$	1.20	\$	1.06	13%	\$	2.14	\$	2.10	2%	\$	3.04	
Discontinued operations		(0.01)		0.01	*		(0.23)		0.03	*		(0.19)	
Total earnings per common share - Diluted	\$	1.19	\$	1.07	11%	\$	1.91	\$	2.13	(10%)	\$	2.85	
Weighted average shares outstanding													
Basic		413,461		425,208			417,067		425,273			425,408	
Diluted		419,240		431,460			423,477		432,091			432,079	
Cash dividends per common share	\$	0.37	\$	0.32	16%	\$	1.11	\$	0.96	16%	\$	1.33	

Basis of presentation of condensed consolidated financial statements: VF operates and reports using a 52/53 week fiscal year ending on the Saturday closest to December 31 of each year. For presentation purposes herein, all references to periods ended September 2016, December 2015 and September 2015 relate to the 13-week and 39-week fiscal periods ended October 1, 2016, the 52-week fiscal period ended January 2, 2016 and the 13-week and 39-week fiscal periods ended October 3, 2015, respectively.

\* Calculation not meaningful

a Reflects the impact of adopting the new accounting guidance on stock compensation as of the beginning of the first quarter of 2016, which resulted in an \$8.9 million and \$26.5 million tax benefit in the Consolidated Statements of Income for the three and nine months ended September 2016, respectively.

b The 2015 Consolidated Statement of Income has been presented to reflect discontinued operations of the Contemporary Brands Coalition.

# VF CORPORATION Condensed Consolidated Balance Sheets (Unaudited) (In thousands)

ASSETS           Cash and quivalents         \$ 737,825         \$ 944,423         \$ 567,637           Accounts receivable, net         1,785,289         1,289,962         1,840,673           Inventories         1,999,966         1,553,360         1,971,700           Other current assets         295,913         284,215         291,419           Current assets of discontinued operations         4,419,023         4,165,136         4,771,882           Property, plant and equipment         949,312         945,401         935,068           Intrangible assets         1,970,788         1,948,611         2,001,010           Goodwill         1,970,788         1,948,611         2,001,010           Goodwill         1,970,788         1,948,611         2,001,010           Goodwill         1,970,788         1,948,611         2,001,010           Goodwill         1,970,788         1,948,611         2,001,010           Other assets         905,512         583,866         646,892           Other assets         1,0443,109         \$ 9,639,542         \$ 1,051,312           Ital asset         \$ 3,643         3,351         3,214           Accounts payable         \$ 3,643         3,351         3,214 <td< th=""><th></th><th>September 2016</th><th>December 2015</th><th>September 2015<sup>a</sup></th></td<>		September 2016	December 2015	September 2015 <sup>a</sup>
Cash and equivalents         S         737,825         S         944,423         S         567,637           Accounts receivable, net         1,785,289         1,289,962         1,840,673           Inventories         295,913         228,513         228,115         229,141           Other current assets         295,913         244,215         229,141           Current assets of discontinued operations         -         89,176         100,363           Total current assets         4819,023         44,163,136         4,771,882           Property, plant and equipment         1,970,788         1,948,611         2,001,010           Goodvill         1,798,474         1,788,407         1,880,073           Other assets         905,512         583,866         646,892           Other assets         -         210,031         358,252           Total assets         -         210,031         358,252           Total assets         S         737,660         \$         449,590         \$         1,285,388           Current liabilities         S         737,660         \$         449,590         \$         1,285,388           Current inabilities         S         737,660         \$         1,949,590	ASSETS			
Accounts receivable, net         1,785,289         1,289,962         1,840,673           Inventories         1,999,996         1,555,360         1,971,790           Other current assets         229,513         284,215         29,1419           Current assets of discontinued operations         -         89,176         100,363           Total current assets         4,819,023         4,163,136         4,771,882           Property, plant and equipment         949,312         945,491         935,068           Intrangible assets         1,970,788         1,948,611         2,001,010           Goodwill         1,798,474         1,788,407         1,800,008           Other assets         905,512         583,866         646,892           Total assets         905,512         583,866         646,892           Current liabilities         \$         737,660         \$         4,49,590         \$         1,285,388           Current portion of long-term debt         3,643         3,351         3,214         Accounts payable         55,745         680,606         571,448         890,574           Accounts payable         2,014         71,7196         1,941,713         2,777,528         26,018         2,6004         2,004         2,004	Current assets			
Inventories         1,999,996         1,555,360         1,971,790           Other current assets         289,913         284,215         291,419           Current assets of discontinued operations         -         89,176         100,363           Total current assets         4,819,023         4,163,136         4,771,882           Property, plant and equipment         949,312         945,491         955,068           Intragible assets         1,970,788         1,948,611         2,001,010           Godwill         1,798,474         1,788,407         1,800,008           Other assets         905,512         583,866         664,892           Other assets         -         210,031         358,252           Total assets         -         210,031         358,252           Total assets         -         210,031         358,252           Total assets         S         737,660         \$ 449,590         \$ 1,255,388           Current liabilities         S         737,660         \$ 449,590         \$ 1,255,388           Current liabilities         S         737,660         \$ 449,590         \$ 1,255,388           Current liabilities         S         737,660         \$ 449,590         \$ 1,255,388	Cash and equivalents	\$ 737,8	325 \$ 944,42	23 \$ 567,637
Other current assets         295,913         284,215         291,419           Current assets         4,819,002         4,163,136         40,0263           Property, plant and equipment         949,312         949,419         935,068           Intangible assets         1,970,788         1,948,611         2,001,018           Godwill         1,798,474         1,788,407         1,800,008           Other assets of discontinued operations         210,031         358,252           Total assets         \$ 00,639,542         \$ 0,639,542         \$ 0,639,542           Current liabilities         \$ 0,639,542         \$ 0,639,542         \$ 0,639,542           Short-term borrowings         \$ 737,660         \$ 449,590         \$ 1,285,388           Current portion of long-term debt         3,643         3,351         3,214           Accound liabilities         565,745         668,066         571,448           Current liabilities         2,107,196         1,941,713         2,277,528           Long-term debt         3,643         3,351         3,214           Accound liabilities         2,247,122         1,401,058         2,6904           Total current liabilities         2,247,122         1,401,058         2,6904           Other liabil	Accounts receivable, net	1,785,2	1,289,90	62 1,840,673
Current assets of discontinued operations         -         89,176         100,363           Total current assets         4,819,023         4,163,136         4,771,882           Property, plant and equipment         949,312         945,491         935,068           Intragible assets         1,970,788         1,948,611         2,001,010           Goodwill         1,798,474         1,788,407         1,800           Other assets         905,512         583,866         646,892           Other assets         905,512         583,866         646,892           Other assets         905,512         583,866         646,892           Other assets         9,639,542         \$         10,513,112           LIABLITIES AND STOCKHOLDERS' EQUITY         Short-term borrowings         \$         737,660         \$         449,590         \$         1,285,388           Current liabilities         \$         3,643         3,351         3,214           Accrued liabilities         \$         717,196         \$         1,490,590         \$         1,285,388           Current liabilities         \$         737,660         \$         449,590         \$         1,285,388         2,904           Current liabilities         \$	Inventories	1,999,9	96 1,555,30	60 1,971,790
Total current assets         4,819,023         4,163,136         4,771,882           Property, plant and equipment Intangible assets         949,312         945,491         935,068           Intangible assets         1,970,788         1,948,611         2,001,010           Goodwill         1,779,8474         1,788,407         1,800,008           Other assets of discontinued operations         210,031         3558,252           Total assets         \$ 10,443,109         \$ 9,639,542         \$ 10,513,112           LLABILITIES AND STOCKHOLDERS' EQUITY         \$ 1,285,388         Current liabilities         \$ 1,285,388           Short-term borrowings         \$ 737,660         \$ 449,590         \$ 1,285,388           Current liabilities         \$ 3,643         3,351         3,214           Accound liabilities         \$ 870,148         782,148         890,574           Current liabilities         2,177,196         26,018         26,004           Current liabilities         2,217,196         1,941,713         2,777,528           Long-term debt         2,347,122         1,401,820         1,401,058           Other liabilities         1,046,014         900,256         96,2083           Other liabilities         1,046,014         900,256         96,20,833 <td>Other current assets</td> <td>295,9</td> <td>284,21</td> <td>15 291,419</td>	Other current assets	295,9	284,21	15 291,419
Property, plant and equipment Intangible assets         949,312         945,491         935,068           Intangible assets         1,970,788         1,948,611         2,001,010           Goodwill         1,798,474         1,788,407         1,800,008           Other assets         905,512         583,866         646,892           Total assets         5         10,443,109         \$ 9,639,542         \$ 10,513,112           LLABILITIES AND STOCKHOLDERS' EQUITY         5         1,285,388         Current liabilities         \$ 1,285,388           Short-term borrowings         \$ 737,660         \$ 449,590         \$ 1,285,388         \$ 2,128,388           Current liabilities         3,663         3,351         3,214           Accound payable         565,745         680,606         571,448           Accound liabilities         870,148         782,148         880,574           Current liabilities         2,6018         26,0018         26,0018           Total current liabilities         2,347,122         1,401,820         1,401,638           Current liabilities         2,347,122         1,401,820         1,401,058           Current liabilities         1,046,014         900,256         962,02,083           Other liabilities         5,570	Current assets of discontinued operations		- 89,12	76 100,363
Intangible assets       1,970,788       1,948,611       2,001,010         Goodwill       1,798,474       1,788,407       1,800,008         Other assets       905,512       588,866       646,892         Other assets of discontinued operations       -       210,031       358,252         Total assets       \$       10,443,109       \$       9,639,542       \$       10,513,112         LIABILITIES AND STOCKHOLDERS' EQUITY       Current liabilities       \$       3,643       3,351       3,214         Accound payable       5,657,45       680,606       571,448       800,571       489,094       2,177,528         Accound liabilities       -       20,014       900,256       962,094       2,1777,528         Total current liabilities       -       2,347,122       1,401,820       1,401,058         Other liabilities       -       2,347,122       1,401,820       1,401,058         Other liabilities       -       2,347,122       1,401,058       9,62,083         Other liabilities       -       10,915       11,246         Total liabilities       5,570,332       4,254,704       5,151,915         Stockholders' equity       -       4,872,777       5,384,838       5,361,197	Total current assets	4,819,0	4,163,13	36 4,771,882
Goodwill         1,798,474         1,788,407         1,800,008           Other assets         905,512         583,866         646,892           Other assets of discontinued operations         210,031         358,252           Total assets         \$         1,0443,109         \$         9,639,542         \$         10,513,112           LIABILITIES AND STOCKHOLDERS' EQUITY         \$         10,443,109         \$         9,639,542         \$         10,513,112           Current liabilities         \$         1,786,474         1,788,407         1,800,008         \$           Short-term borrowings         \$         10,443,109         \$         9,639,542         \$         10,513,112           Accounts payable         \$         3,643         3,351         3,214           Accounts payable         \$65,745         680,606         \$71,448         890,574           Current liabilities         \$70,148         782,148         890,574         \$           Current liabilities of discontinued operations         -         2,018         \$         \$           Total current liabilities         \$         1,941,713         2,777,528         \$         \$           Other liabilities         \$         1,046,014         900,256 <td>Property, plant and equipment</td> <td>949,3</td> <td>945,49</td> <td>91 935,068</td>	Property, plant and equipment	949,3	945,49	91 935,068
Other assets       905,512 $583,866$ $646,892$ Other assets of discontinued operations $ 210,031$ $358,252$ Total assets $$$ $10,443,109$ $$$ $9,639,542$ $$$ $10,513,112$ LIABILITIES AND STOCKHOLDERS' EQUITY       Current liabilities $$$ $737,660$ $$$ $449,590$ $$$ $1,285,388$ Current portion of long-term debt $3,643$ $3,351$ $3,214$ $890,574$ Accound liabilities $$$ $737,660$ $$$ $449,590$ $$$ $1,285,388$ Current portion of long-term debt $3,643$ $3,351$ $3,214$ $890,574$ Accound liabilities $870,148$ $782,148$ $890,574$ $26,018$ $22,004$ Current liabilities $2,347,122$ $1,401,058$ $2,904$ $2,177,196$ $1.941,713$ $2,777,528$ Long-term debt $2,347,122$ $1,401,058$ $962,083$ $ 10,046,014$ $900,256$ $962,083$ Other liabilities $3,570,332$ $4,254,704$ $5,151,915$ $5,570,332$ $4,254,704$ $5,151,915$ $5,$	Intangible assets	1,970,7	1,948,6	11 2,001,010
Other assets of discontinued operations         210,031         358,252           Total assets         \$ 10,443,109         \$ 9,639,542         \$ 10,513,112           LIABILITIES AND STOCKHOLDERS' EQUITY         \$ 10,513,112         \$ 10,513,112           Current liabilities         \$ 737,660         \$ 449,590         \$ 1,285,388           Current portion of long-term debt         3,643         3,351         3,214           Accounts payable         565,745         680,606         571,448           Account payable         565,745         680,606         571,448           Account payable         26,018         26,018         26,018           Total current liabilities         2,177,196         1,941,713         2,777,528           Long-term debt         2,347,122         1,401,820         1,401,058           Other liabilities of discontinued operations         -         10,915         11,246           Total liabilities         5,570,332         4,254,704         5,151,915           Stockholders' equity         4,872,777         5,384,838         5,361,97	Goodwill	1,798,4	1,788,40	1,800,008
Total assets         \$         10,443,109         \$         9,639,542         \$         10,513,112           LIABILITIES AND STOCKHOLDERS' EQUITY           Current liabilities           Short-term borrowings         \$         737,660         \$         449,590         \$         1,285,388           Current portion of long-term debt         3,643         3,351         3,214           Accounts payable         565,745         680,606         571,448           Accounts payable         565,745         680,606         571,448           Account iabilities of discontinued operations         26,018         26,904         26,904           Total current liabilities of discontinued operations         2,177,196         1,941,713         2,777,528           Long-term debt         2,347,122         1,401,058         962,083         962,083           Other liabilities of discontinued operations         10,915         11,246         11,246           Total liabilities         5,570,332         4,254,704         5,151,915           Stockholders' equity         4,872,777         5,384,838         5,361,197	Other assets	905,4	512 583,80	66 646,892
LIABILITIES AND STOCKHOLDERS' EQUITY           Current liabilities           Short-term borrowings         \$ 737,660         \$ 449,590         \$ 1,285,388           Current portion of long-term debt         3,643         3,351         3,214           Accounts payable         565,745         680,606         571,448           Accrued liabilities         870,148         782,148         890,574           Current liabilities of discontinued operations         -         26,018         26,904           Total current liabilities         2,177,196         1,941,713         2,777,528           Long-term debt         2,347,122         1,401,820         1,401,058           Other liabilities         0 discontinued operations         -         10,915         11,246           Total liabilities         5,570,332         4,254,704         5,151,915           Stockholders' equity         4,872,777         5,384,838         5,361,197	Other assets of discontinued operations		- 210,03	31 358,252
Current liabilities         \$ 737,60         \$ 449,590         \$ 1,285,388           Current portion of long-term debt         3,643         3,351         3,214           Accounts payable         565,745         680,606         571,448           Accrued liabilities         870,148         782,148         890,574           Current liabilities of discontinued operations         -         26,018         26,904           Total current liabilities         2,177,196         1,941,713         2,777,528           Long-term debt         2,347,122         1,401,820         1,401,058           Other liabilities         1,046,014         900,256         962,083           Other liabilities         5,570,332         4,254,704         5,151,915           Stockholders' equity         4,872,777         5,384,838         5,361,197	Total assets	\$ 10,443,1	09 \$ 9,639,54	42 \$ 10,513,112
Short-term borrowings       \$       737,660       \$       449,590       \$       1,285,388         Current portion of long-term debt       3,643       3,351       3,214         Accounts payable       565,745       680,606       571,448         Accrued liabilities       870,148       782,148       890,574         Current liabilities of discontinued operations       -       26,018       26,904         Total current liabilities       2,347,122       1,401,820       1,401,058         Other liabilities       2,347,122       1,401,820       1,401,058         Other liabilities       0,046,014       900,256       962,083         Other liabilities       5,570,332       4,254,704       5,151,915         Stockholders' equity       4,872,777       5,384,838       5,361,197	LIABILITIES AND STOCKHOLDERS' EQUITY			
Current portion of long-term debt       3,643       3,351       3,214         Accounts payable       565,745       680,606       571,448         Accrued liabilities       870,148       782,148       890,574         Current liabilities of discontinued operations       -       26,018       26,904         Total current liabilities       2,177,196       1,941,713       2,777,528         Long-term debt       2,347,122       1,401,820       1,401,058         Other liabilities       0,046,014       900,256       962,083         Other liabilities       -       10,915       11,246         Total liabilities       5,570,332       4,254,704       5,151,915         Stockholders' equity       4,872,777       5,384,838       5,361,197	Current liabilities			
Accounts payable       565,745       680,606       571,448         Accrued liabilities       870,148       782,148       890,574         Current liabilities of discontinued operations       -       26,018       26,904         Total current liabilities       2,177,196       1,941,713       2,777,528         Long-term debt       2,347,122       1,401,820       1,401,058         Other liabilities       0,016,014       900,256       962,083         Other liabilities of discontinued operations       -       10,915       11,246         Total liabilities       5,570,332       4,254,704       5,151,915         Stockholders' equity       4,872,777       5,384,838       5,361,197	Short-term borrowings	\$ 737,0	60 \$ 449,59	90 \$ 1,285,388
Accrued liabilities       870,148       782,148       890,574         Current liabilities of discontinued operations       -       26,018       26,904         Total current liabilities       2,177,196       1,941,713       2,777,528         Long-term debt       2,347,122       1,401,820       1,401,058         Other liabilities       1,046,014       900,256       962,083         Other liabilities       -       10,915       11,246         Total liabilities       5,570,332       4,254,704       5,151,915         Stockholders' equity       4,872,777       5,384,838       5,361,197	Current portion of long-term debt	3,0	3,35	51 3,214
Current liabilities of discontinued operations         -         26,018         26,904           Total current liabilities         2,177,196         1,941,713         2,777,528           Long-term debt         2,347,122         1,401,820         1,401,058           Other liabilities         1,046,014         900,256         962,083           Other liabilities of discontinued operations         -         10,915         11,246           Total liabilities         5,570,332         4,254,704         5,151,915           Stockholders' equity         4,872,777         5,384,838         5,361,197	Accounts payable	565,7	45 680,60	06 571,448
Total current liabilities         2,177,196         1,941,713         2,777,528           Long-term debt         2,347,122         1,401,820         1,401,058           Other liabilities         1,046,014         900,256         962,083           Other liabilities of discontinued operations         -         10,915         11,246           Total liabilities         5,570,332         4,254,704         5,151,915           Stockholders' equity         4,872,777         5,384,838         5,361,197	Accrued liabilities	870,1	48 782,14	48 890,574
Long-term debt       2,347,122       1,401,820       1,401,058         Other liabilities       1,046,014       900,256       962,083         Other liabilities of discontinued operations       -       10,915       11,246         Total liabilities       5,570,332       4,254,704       5,151,915         Stockholders' equity       4,872,777       5,384,838       5,361,197	Current liabilities of discontinued operations		- 26,0	18 26,904
Other liabilities         1,046,014         900,256         962,083           Other liabilities of discontinued operations         -         10,915         11,246           Total liabilities         5,570,332         4,254,704         5,151,915           Stockholders' equity         4,872,777         5,384,838         5,361,197	Total current liabilities	2,177,	1,941,7	13 2,777,528
Other liabilities of discontinued operations         -         10,915         11,246           Total liabilities         5,570,332         4,254,704         5,151,915           Stockholders' equity         4,872,777         5,384,838         5,361,197	Long-term debt	2,347,	1,401,82	20 1,401,058
Total liabilities         5,570,332         4,254,704         5,151,915           Stockholders' equity         4,872,777         5,384,838         5,361,197	Other liabilities	1,046,0	900,25	56 962,083
Stockholders' equity         4,872,777         5,384,838         5,361,197	Other liabilities of discontinued operations		- 10,9	15 11,246
	Total liabilities	5,570,2	4,254,70	5,151,915
Total liabilities and stockholders' equity         \$ 10,443,109         \$ 9,639,542         \$ 10,513,112	Stockholders' equity	4,872,7	5,384,83	38 5,361,197
	Total liabilities and stockholders' equity	\$ 10,443,1	09 \$ 9,639,54	42 \$ 10,513,112

a Reflects the impact of adopting the new accounting guidance on classification of debt issuance costs and deferred income taxes as of December 2015 on a retrospective basis. The new guidance requires classification of debt issuance costs related to a recognized debt liability as a direct reduction of that liability, and classification of all deferred taxes as noncurrent.

#### VF CORPORATION Condensed Consolidated Statements of Cash Flows (Unaudited) (In thousands)

		September		
		2016	2015 <sup>a</sup>	
Operating activities				
Net income	\$	809,773 \$	919,384	
Depreciation and amortization	Ψ.	205,491	198,304	
Other adjustments		(971,896)	(1,397,899)	
Cash provided (used) by operating activities		43,368	(280,211)	
Investing activities				
Capital expenditures		(129,947)	(187,281)	
Proceeds from sale of business, net of cash sold		115,983	-	
Software purchases		(31,843)	(53,053)	
Other, net		(4,997)	3,150	
Cash used by investing activities		(50,804)	(237,184)	
Financing activities				
Net increase in short-term borrowings		287,759	1,268,146	
Payments on long-term debt		(12,385)	(3,163)	
Payments of debt issuance costs		(6,772)	(1,475)	
Proceeds from long-term debt		951,782	-	
Purchases of treasury stock		(1,000,231)	(731,936)	
Cash dividends paid		(462,406)	(407,684)	
Net impact of stock issuance		40,668	23,168	
Cash (used) provided by financing activities		(201,585)	147,056	
Effect of foreign currency rate changes on cash and equivalents		1,241	(34,957)	
Net change in cash and equivalents		(207,780)	(405,296)	
Cash and equivalents - beginning of period <sup>b</sup>		945,605	971,895	
Cash and equivalents - end of period <sup>b</sup>	<u>\$</u>	737,825 \$	566,599	

a Reflects the impact of adopting the new accounting guidance on stock compensation as of the beginning of the first quarter of 2016, which resulted in a \$50.8 million reclassification of cash flows from financing activities to operating activities in the Condensed Consolidated Statement of Cash Flows for the nine months ended September 2015.

**b** The cash flows related to discontinued operations have not been segregated, and are included in the Condensed Consolidated Statement of Cash Flows. The cash and equivalents amounts presented above differ from cash and equivalents in the Condensed Consolidated Balance Sheets due to cash included in the "Current assets of discontinued operations."

# VF CORPORATION Supplemental Financial Information Business Segment Information (Unaudited) (In thousands)

	Three Months Ended September		% Change % Currency			Nine Months Ended September				% Change Currency		
		2016		2015	Change	Neutral**		2016		2015	Change	Neutral**
Coalition revenues												
Outdoor & Action Sports	\$	2,335,993	\$	2,296,551	2%	2%	\$	5,399,916	\$	5,299,784	2%	2%
Jeanswear		701,416		747,869	(6%)	(4%)		2,041,186		2,055,725	(1%)	1%
Imagewear		281,542		291,540	(3%)	(4%)		805,892		823,224	(2%)	(2%)
Sportswear		140,705		161,697	(13%)	(13%)		373,977		439,545	(15%)	(15%)
Other		28,570		31,969	(11%)	(11%)		77,458		88,098	(12%)	(12%)
Total coalition revenues	\$	3,488,226	\$	3,529,626	(1%)	(1%)	\$	8,698,429	\$	8,706,376	0%	1%
Coalition profit												
Outdoor & Action Sports	\$	490,470	\$	487,929	1%	3%	\$	841,413	\$	883,674	(5%)	1%
Jeanswear		142,427		158,603	(10%)	(9%)		388,564		395,103	(2%)	(1%)
Imagewear		46,634		41,830	11%	8%		124,546		118,627	5%	2%
Sportswear		15,080		23,194	(35%)	(35%)		26,156		50,468	(48%)	(48%)
Other		(272)	·	354	*	*		(3,134)	·	15,478	*	*
Total coalition profit		694,339		711,910	(2%)	(1%)		1,377,545		1,463,350	(6%)	(2%)
Corporate and other expenses		(60,008)		(73,625)	(18%)	(19%)		(196,744)		(213,241)	(8%)	(8%)
Interest, net		(22,588)		(20,657)	9%	9%		(64,056)		(61,214)	5%	5%
Income before income taxes	\$	611,743	\$	617,628	(1%)	1%	\$	1,116,745	\$	1,188,895	(6%)	(2%)

\* Calculation not meaningful

\*\*Refer to currency neutral definition on the following pages.

#### VF CORPORATION Supplemental Financial Information Business Segment Information – Currency Neutral Basis (Unaudited) (In thousands)

	Three Months Ended September 2016							
		As Reported under GAAP	<u> </u>	Adjust for Foreign Currency Exchange		Currency Neutral		
Coalition revenues								
Outdoor & Action Sports	\$	2,335,993	\$	(3,798)	\$	2,332,195		
Jeanswear		701,416		13,213		714,629		
Imagewear		281,542		(559)		280,983		
Sportswear		140,705		-		140,705		
Other		28,570		-		28,570		
Total coalition revenues	\$	3,488,226	\$	8,856	\$	3,497,082		
Coalition profit								
Outdoor & Action Sports	\$	490,470	\$	13,918	\$	504,388		
Jeanswear		142,427		1,321		143,748		
Imagewear		46,634		(1,262)		45,372		
Sportswear		15,080		-		15,080		
Other		(272)		-		(272)		
Total coalition profit		694,339		13,977		708,316		
Corporate and other expenses		(60,008)		19		(59,989)		
Interest, net		(22,588)		-		(22,588)		
Income before income taxes	\$	611,743	\$	13,996	\$	625,739		
Diluted earnings per share growth		13%		3%		16%		

#### **Currency Neutral Financial Information**

VF is a global company that reports financial information in U.S. dollars in accordance with GAAP. Foreign currency exchange rate fluctuations affect the amounts reported by VF from translating its foreign revenues and expenses into U.S. dollars, and from entering foreign currency transactions. These rate fluctuations can have a significant effect on reported operating results. As a supplement to our reported operating results, we present currency neutral financial information, which is a non-GAAP financial measure that excludes the incremental current year impact of foreign currency exchange. We use currency neutral information to provide a framework to assess how our business performed excluding the effects of changes in the rates used to calculate foreign currency translation, and transaction gains and losses. Management believes this information is useful to investors to facilitate comparison of operating results and better identify trends in our businesses.

To calculate foreign currency translation on a currency neutral basis, operating results for the current year period for entities reporting in currencies other than the U.S. dollar are translated into U.S. dollars at the average exchange rates in effect during the comparable period of the prior year (rather than the actual exchange rates in effect during the current year period). Similarly, transaction gains and losses on a currency neutral basis are calculated using exchange rates from the comparable period of the prior year.

These currency neutral performance measures should be viewed in addition to, and not in lieu of or superior to, our operating performance measures calculated in accordance with GAAP. The currency neutral information presented may not be comparable to similarly titled measures reported by other companies.

#### VF CORPORATION Supplemental Financial Information Business Segment Information – Currency Neutral Basis (Unaudited) (In thousands)

	Nine Months Ended September 2016							
		As Reported under GAAP		Adjust for Foreign Currency Exchange		Currency Neutral		
Coalition revenues								
Outdoor & Action Sports	\$	5,399,916	\$	22,612	\$	5,422,528		
Jeanswear		2,041,186		45,263		2,086,449		
Imagewear		805,892		327		806,219		
Sportswear		373,977		-		373,977		
Other		77,458		-		77,458		
Total coalition revenues	\$	8,698,429	\$	68,202	\$	8,766,631		
Coalition profit								
Outdoor & Action Sports	\$	841,413	\$	51,911	\$	893,324		
Jeanswear		388,564		4,016		392,580		
Imagewear		124,546		(4,080)		120,466		
Sportswear		26,156		-		26,156		
Other		(3,134)		-		(3,134)		
Total coalition profit		1,377,545		51,847		1,429,392		
Corporate and other expenses		(196,744)		(152)		(196,896)		
Interest, net		(64,056)		-		(64,056)		
Income before income taxes	\$	1,116,745	\$	51,695	\$	1,168,440		
Diluted earnings per share growth		2%		5%		7%		
		-	_					

#### **Currency Neutral Financial Information**

VF is a global company that reports financial information in U.S. dollars in accordance with GAAP. Foreign currency exchange rate fluctuations affect the amounts reported by VF from translating its foreign revenues and expenses into U.S. dollars, and from entering foreign currency transactions. These rate fluctuations can have a significant effect on reported operating results. As a supplement to our reported operating results, we present currency neutral financial information, which is a non-GAAP financial measure that excludes the incremental current year impact of foreign currency exchange. We use currency neutral information to provide a framework to assess how our business performed excluding the effects of changes in the rates used to calculate foreign currency translation, and transaction gains and losses. Management believes this information is useful to investors to facilitate comparison of operating results and better identify trends in our businesses.

To calculate foreign currency translation on a currency neutral basis, operating results for the current year period for entities reporting in currencies other than the U.S. dollar are translated into U.S. dollars at the average exchange rates in effect during the comparable period of the prior year (rather than the actual exchange rates in effect during the current year period). Similarly, transaction gains and losses on a currency neutral basis are calculated using exchange rates from the comparable period of the prior year.

These currency neutral performance measures should be viewed in addition to, and not in lieu of or superior to, our operating performance measures calculated in accordance with GAAP. The currency neutral information presented may not be comparable to similarly titled measures reported by other companies.

CONTACT: <u>VF Corporation Contacts</u>: Lance Allega, 336-424-6082 VP, Investor Relations & Strategic Accounts

or Craig Hodges, 336-424-5636 Senior Director, Corporate Communications